

January 30, 1997

To Whom it may concern:



My association with Martin Timusk is based on four years experience in the production of the largest book publication produced in Canada (page count approx. 1100 per issue). Our commitment was to produce a high quality four colour publication. Martin was the production manager responsible for the budget and production. As his supplier my role as Customer Service Representative was to work with him in producing some pricing, film flow schedules, proofs, plating, printing, binding and shipping of his product.

During that four year span, Martin transformed a difficult and costly work flow, into a much more efficient one, which mutually benefited both companies.

Martin's honesty and commitment was the major contributor to an improved relationship between our two companies. This type of commitment shows an excellence which I feel is instrumental in today's business world.

Marty showed extreme versatility in handling and assisting in all aspects of the publication we were associated with. For example, complete knowledge of film work flow, was a quick study in understanding TCP's machine specifications, to the extent that Martin was involved with our internal planning and strategies to produce a very complex product. His budget and invoice numbers were very accurate.

He is highly organized from the Print Order he supplied, to approving payment of our invoice.

Having met and worked with Marty's co-workers, I believe I can safely say, his management skills have benefited them professionally. Each one seemed happy and very willing to work together to produce a quality product and keep things on time.

Over the years Martin has shown myself and my company that he was a tough but very fair negotiator.

It was indeed a pleasure to have worked with Martin Timusk. My belief is, he will be a valuable asset for any company he may be associated with.

If there are additional questions, please feel free to call.

Regards,

Kim Grant,
Customer Service Manager (Directory Division)

Phone - home - (519) 376-2013